
Introduction to ESI Group



Christopher St John – COO ESI Group

Rungis, 12 02 2020



Contents

1. About ESI

- More than 40 years of innovation and acquisitions
- Global presence, serving major organizations in diverse sectors

2. A unique and disruptive positioning

- The context of digital transformation
- The transformation of the simulation world

3. Closing

- Comments



ESI Group: Publically Listed since 2000 (ISIN FR0004110310)

Founded in 1973 on the promise of High Performance Computing

We enable companies to build Virtual Prototypes of their products



Open Source
Fluid Dynamics
Software

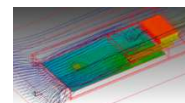
OpenFOAM



Virtual simulation of
automated driver assistance
(ADAS)



Disruptive solution
dedicated to the
electronics cooling
market



PRESTO



Big data visual
analytics and
machine-learning
specialist

Mineset



Real Time immersive
virtual reality



New 0D/1D Technology



Renamed
INENDI
Visual Analysis
of Big Data



Technology to
accelerate CAE
delivery in the
Cloud



Realistic simulation
of mechatronic and
multi-domain
systems



Open Source
Modeling
Software

ESI Group – a global company and partner to our customers



More than 40 countries

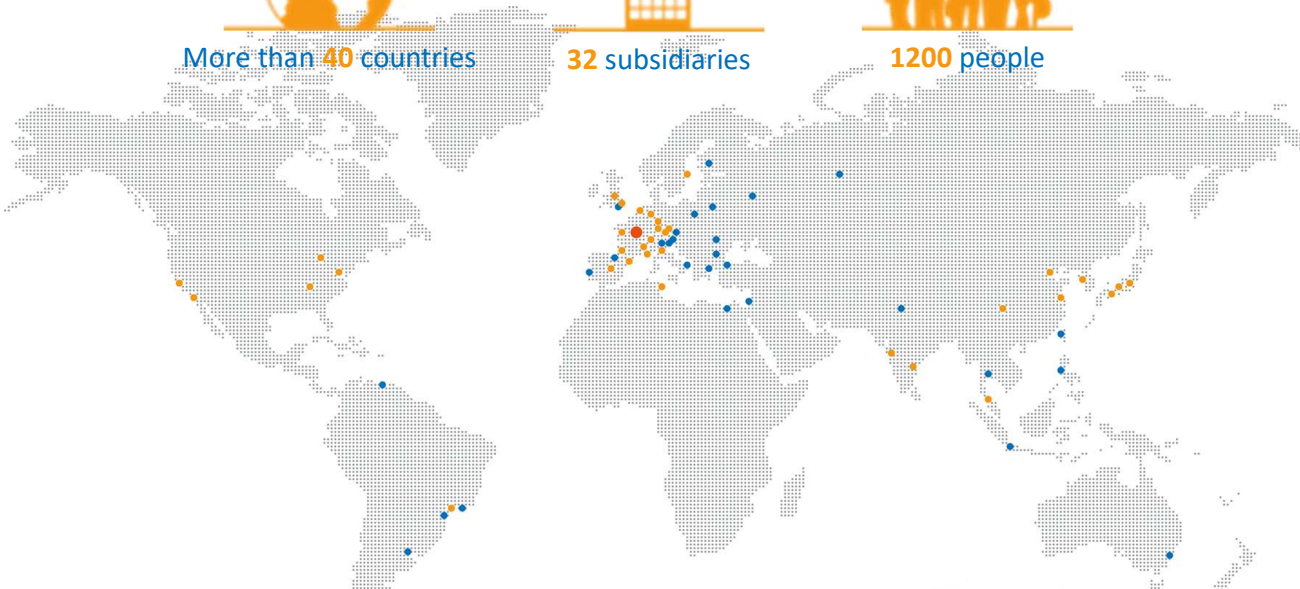


32 subsidiaries



1200 people

Revenues
FY18
140€m



SAN JOSE, CA
USA



DETROIT, MI
USA



SÃO PAULO
BRAZIL



PARIS
FRANCE



FRANKFURT
GERMANY



EKATERINBURG
RUSSIA



BANGALORE
INDIA



BEIJING
CHINA



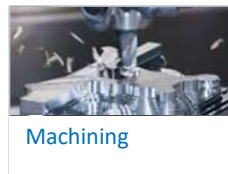
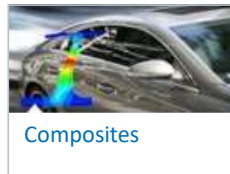
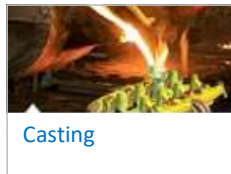
TOKYO
JAPAN



ESI Solutions and Foundation Technology

Building computer models that replace physical prototyping and testing

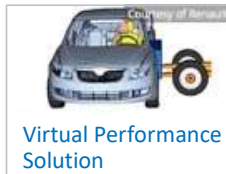
Virtual Manufacturing



Virtual Reality



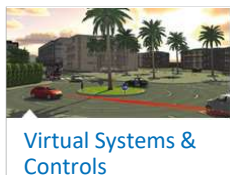
Virtual Performance



Virtual Environment

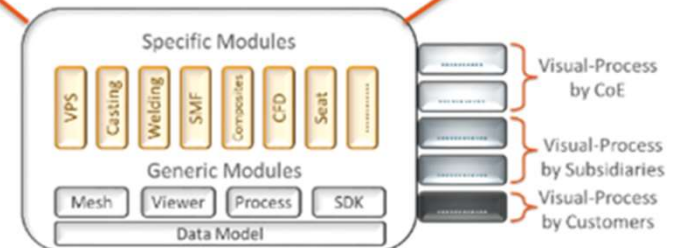
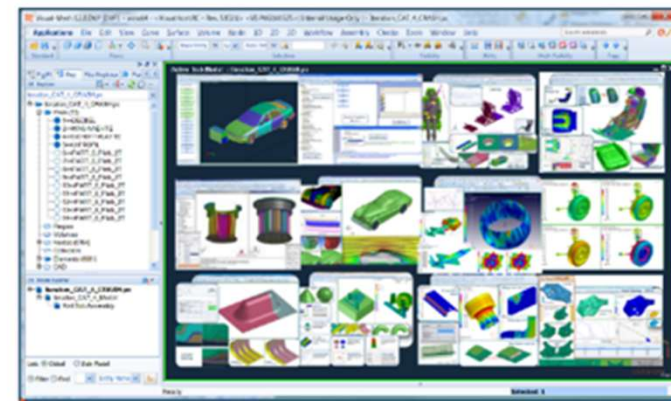


Systems, Data Analytics and Cloud



Enabled by an Open CAE Platform Local or Cloud

- Multi-domain **CAE simulation platform**
- **Extendable compute model** across various physics
- **Customizable** at task, process and solution levels
- **Visual-Process: CAE Process automation** (productivity, consistent output)



Open CAE Platform

Mission: Enabling the Digital Transformation

From PLM to PPL – shifting the focus to the “Outcome” and service life

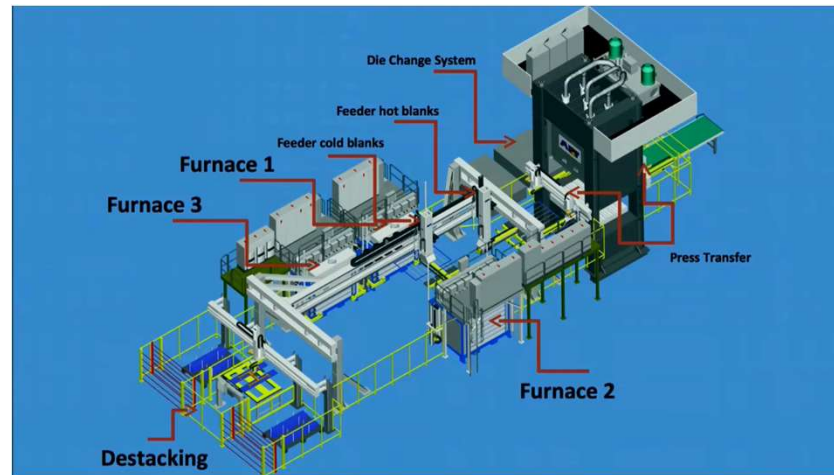
PLM

Product Lifecycle Management

Virtual Prototype

“As built
As Tested”

for
Pre-Certification



PPL

Product Performance Lifecycle

Hybrid Twin™



“As used”
& repaired
In real Operation

get it right®

Pre-Certification

Make it right

Smart Manufacturing

Assuring the expected
Outcome

Experience



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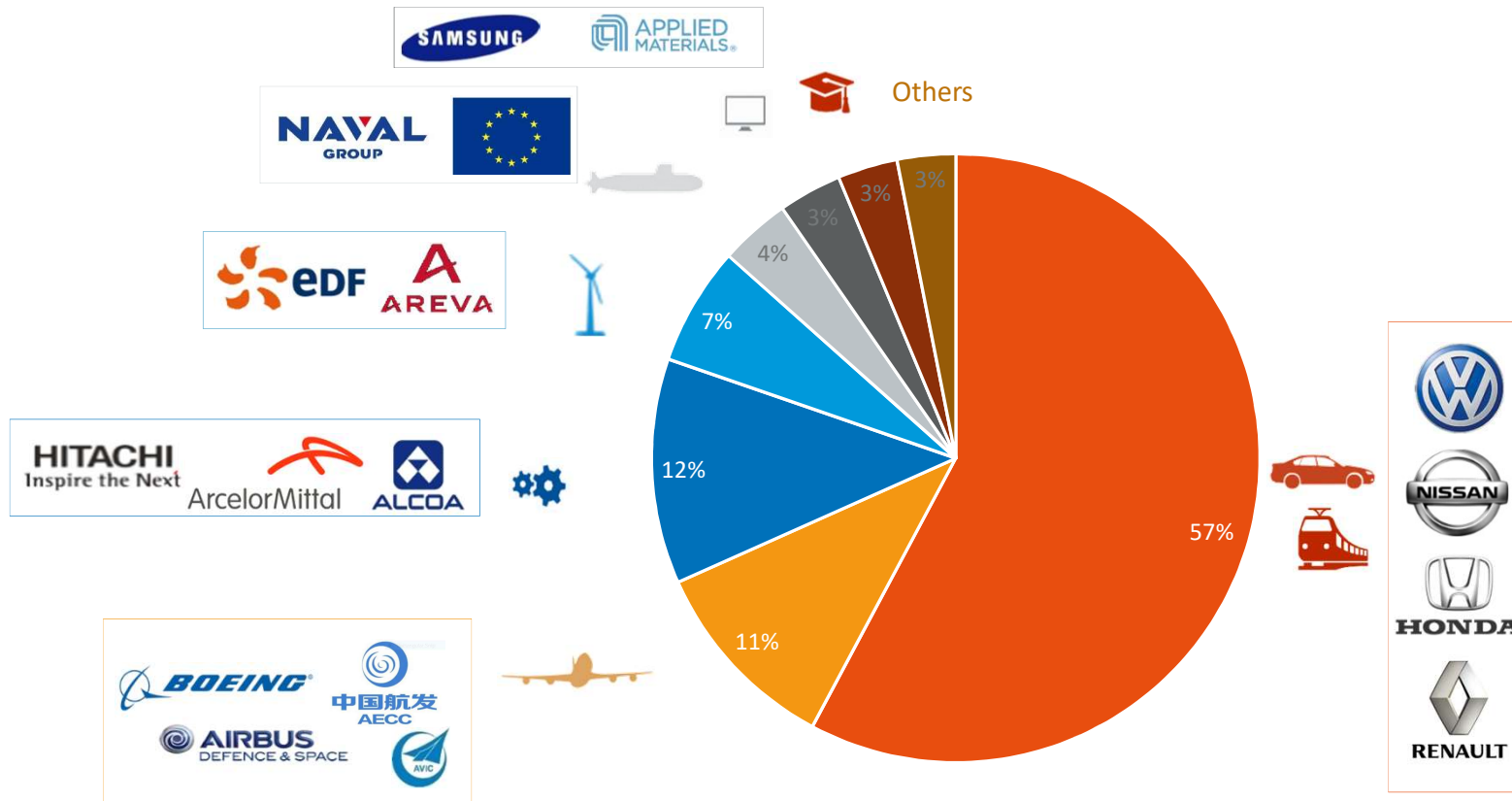
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Representative Customers



Pioneers in the Automotive Industry



ZERO REAL TESTS



ZERO REAL PROTOTYPES

AUTOMOTIVE

Virtual Prototyping



The Digital Transformation – Major OEMs

Accelerated Development / Eliminated Physical Prototypes



“

We succeeded to develop one of our new vehicles, using a single real prototype (first time right).

”



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GROUPE RENAULT



Olivier Colmard
Integrated CAE & PLM,
Engineering VP
Groupe Renault



The Digital Transformation – Innovative Start-Ups

Disruptive Innovation enabled by Virtual Prototyping



“ We were able to validate the performance of our innovative composite vehicle virtually, **before we even manufactured the first real prototype.** ”



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Gazelle
TECH



Gaël Lavaud
Founder
and CEO
Gazelle Tech



The Digital Transformation – Supply Chain Competitive Tender



FRANKFURT (Reuters) - **Daimler** has struck a deal to buy lithium ion battery cells from Farasis Energy, a Chinese-American supplier that is building a factory in east Germany to help Mercedes-Benz ramp up electric vehicle production.

Secured without physical delivery

“

*We could not have done
that without ESI.*

”



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Dr. Matt Klein

Manager,
Engineering Analysis and
Modeling
Farasis Energy



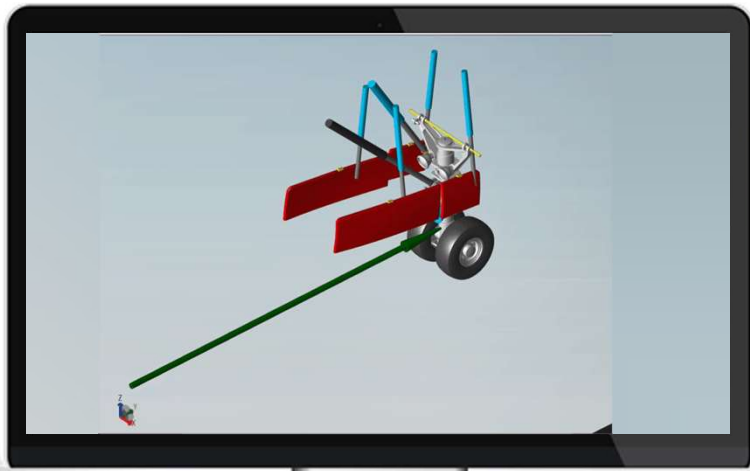
AEROSPACE

Model Order Reduction



Engineering Lifecycle Performance

LIEBHERR development and design



Objective: Simulate 100s of aircraft landing scenarios overnight to validate design. Impossible physically.

esi
get it right®

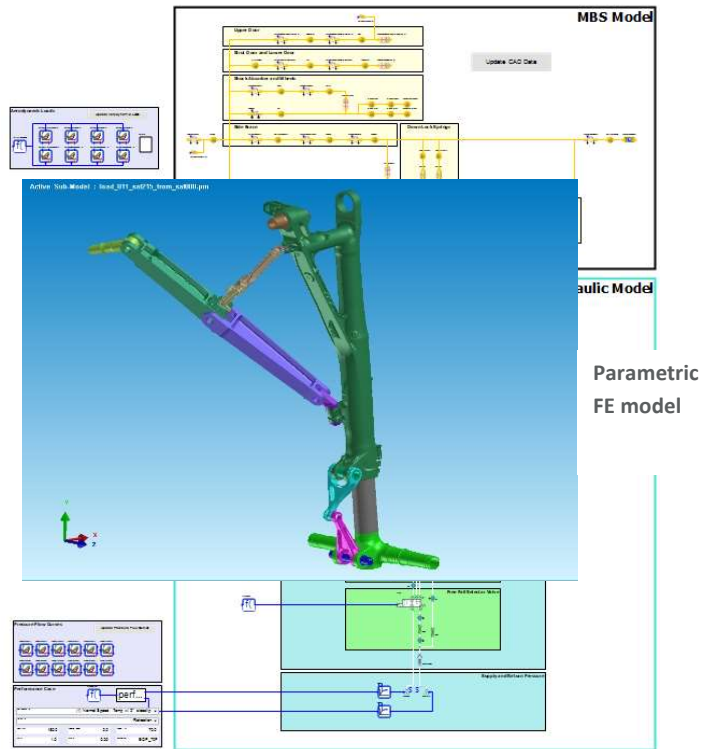
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LIEBHERR

esi
get it right®

LIEBHERR Development and Design

ESI Proposal



- Replace the **complex and not accurate** system modeling of landing gear Finite Element Model
- Build a **Parametric Finite Element Model** using the **Model-Order Reduction** technics
- **Integrate** the Parametric Finite Element Model in the **complete System Simulation** of the landing Gear
- **Input** to build the Parametric Finite Element Model:
 - 3 Shock Absorber Travel (SAT) positions
 - 3 load cases: Fore/Aft | Lateral | Yawing

LIEBHERR Development and Design

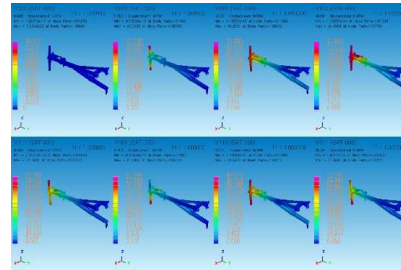
Model-Order Reduction builder

LIEBHERR

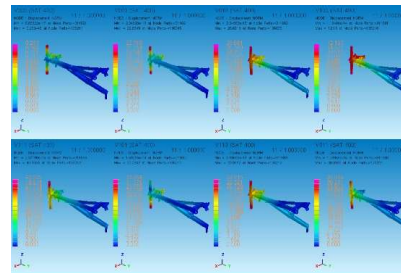
Input FE Model



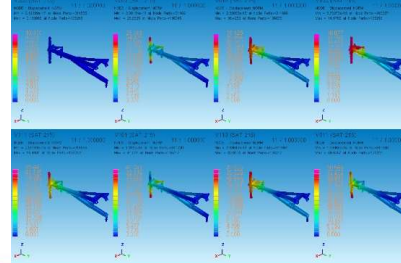
SAT position 1
8 load of Fore/Aft



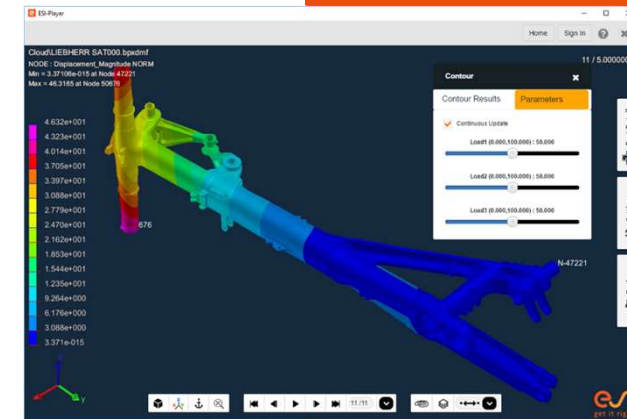
SAT position 2
8 load of lateral



SAT position 3
8 load of Yawing



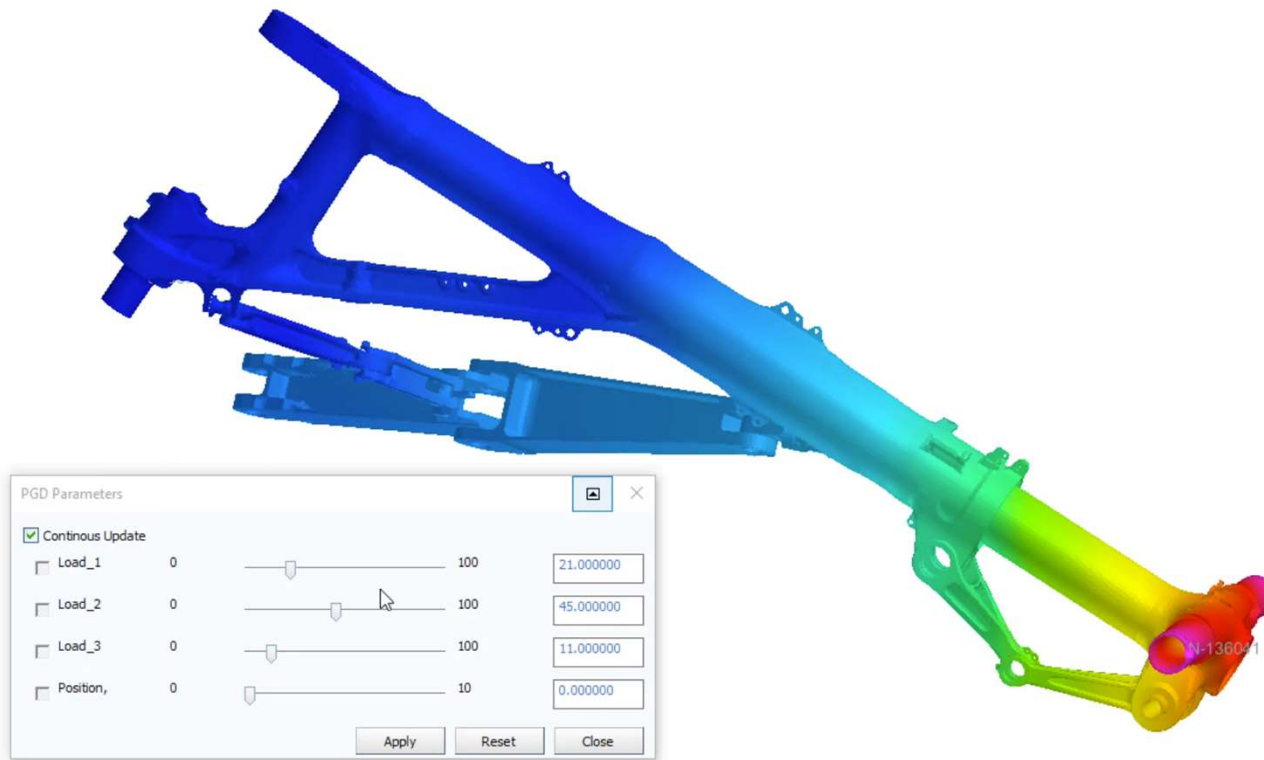
Parametric FE Model



LIEBHERR – Customer Achievement

Simulation of 1000 scenario in real time possible

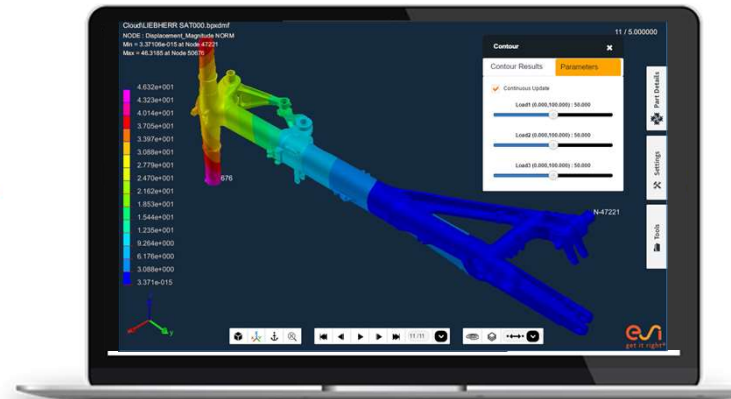
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Engineering Lifecycle Performance

LIEBHERR development and design perspectives

Simulate 100s of aircraft landing scenarios overnight to validate design



Improvement
Safety



Real Time **Adjustment** of
Virtual and Real
Performance



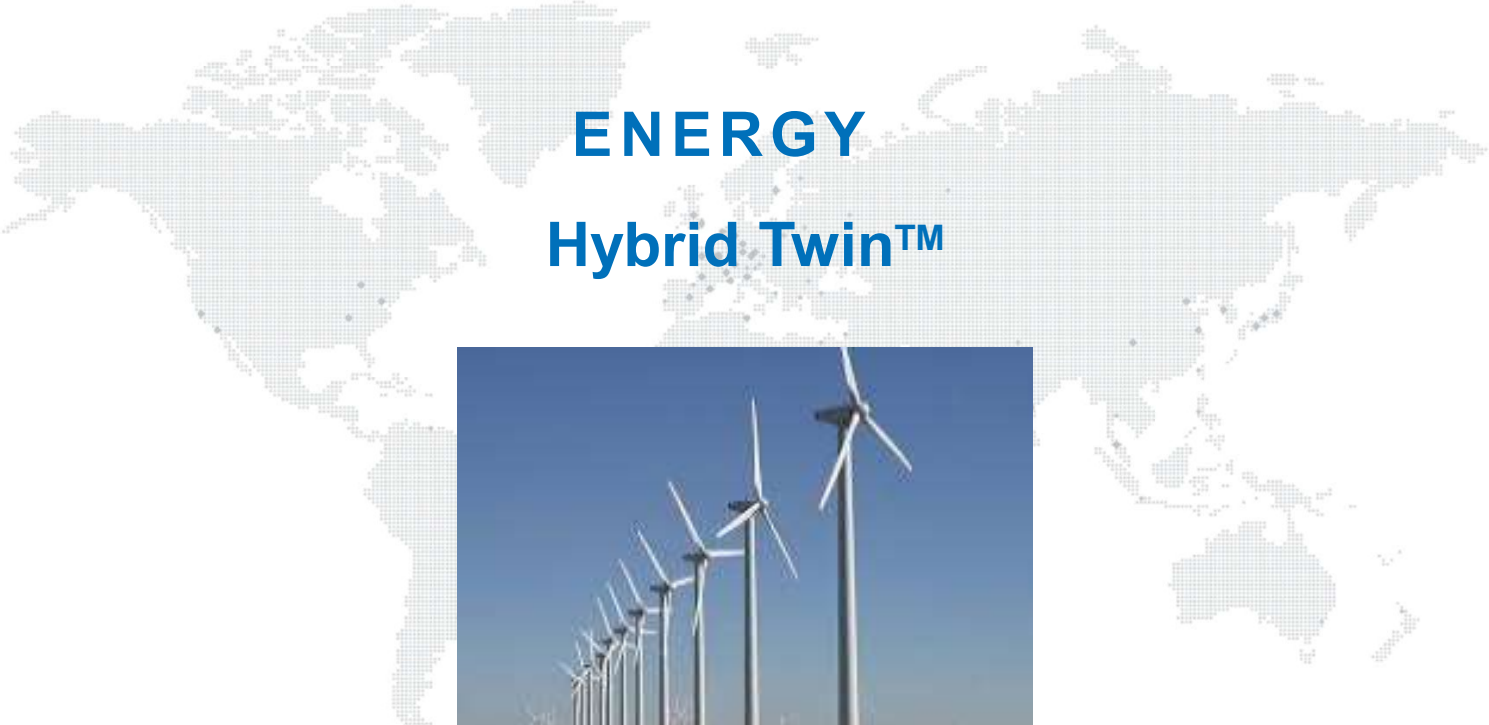
Potential **Predictive**
maintenance to avoid
downtime



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LIEBHERR





ENERGY

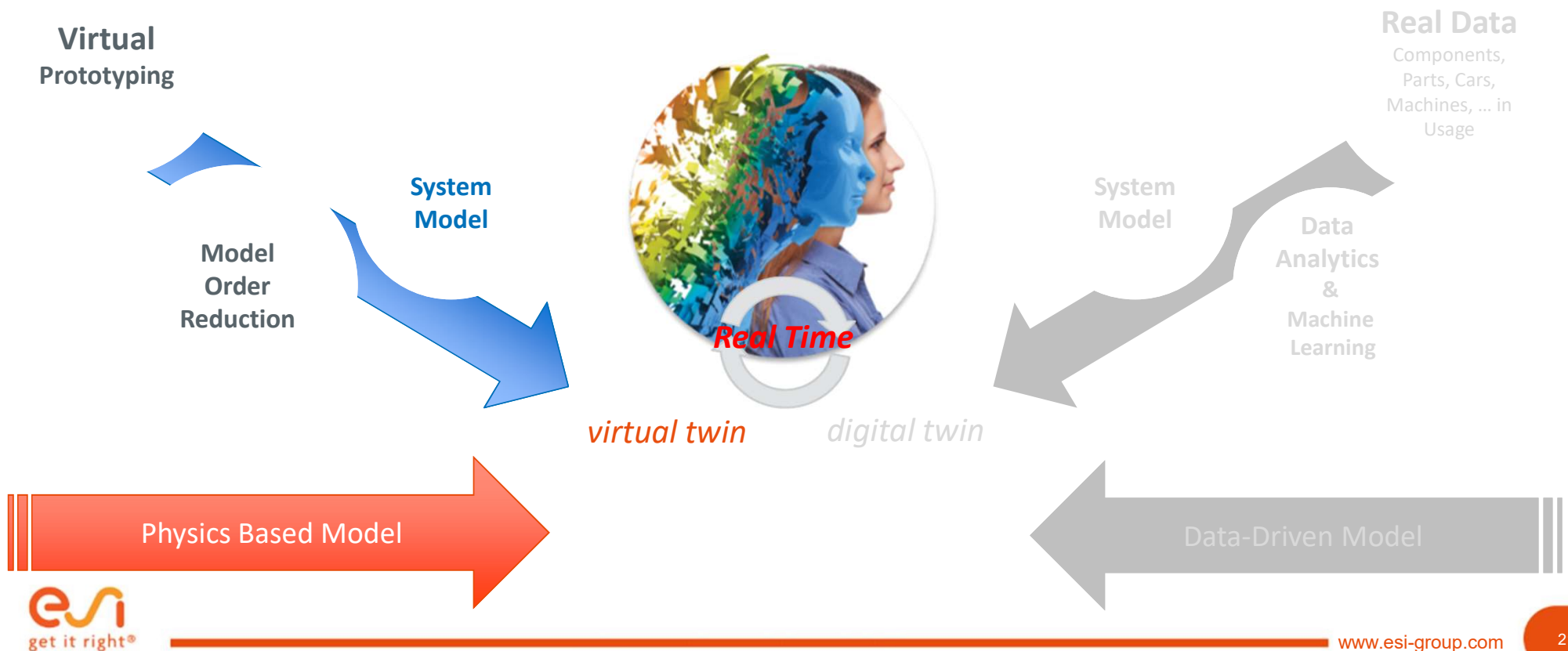
Hybrid Twin™



Hybrid Twin™ - Methodology

Virtual Twin

The Hybrid Twin™

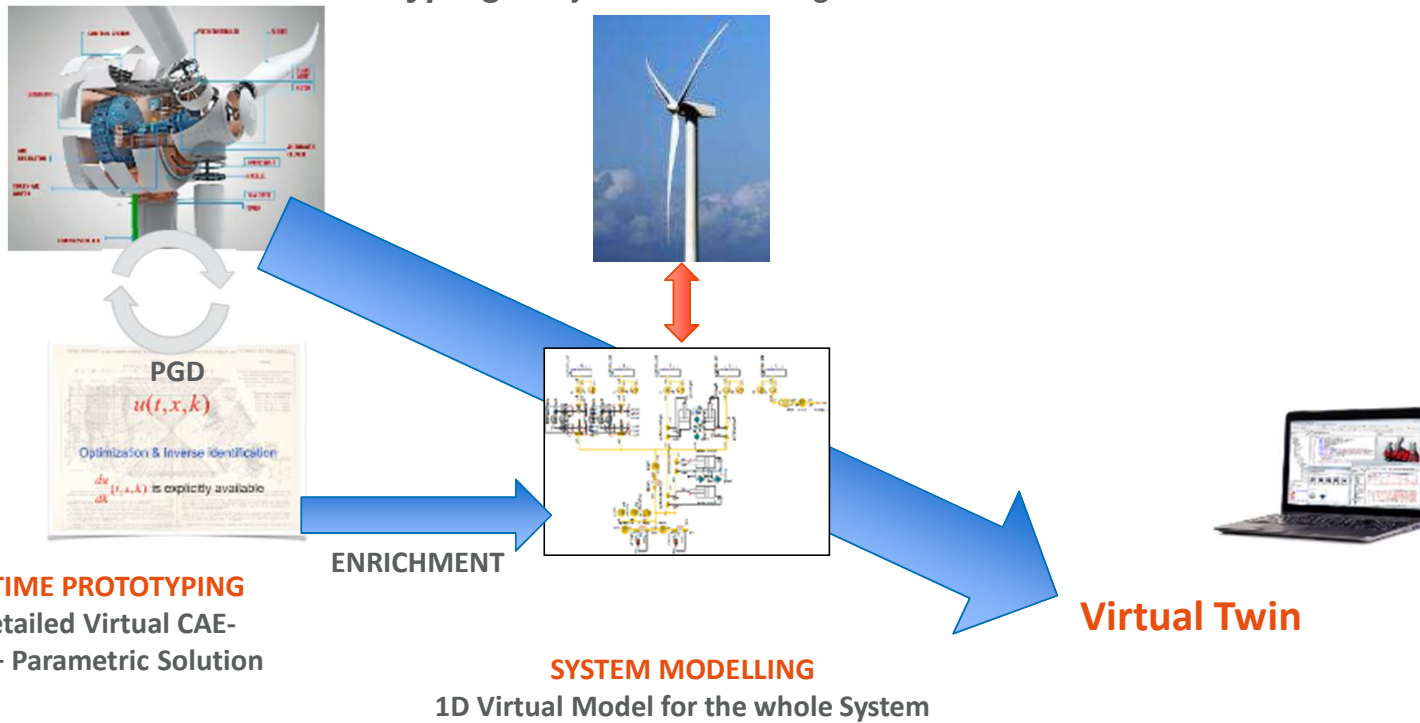




Hybrid Twin™ - Methodology

Virtual Twin

- *Extended Virtual Prototyping* + System Modelling = Virtual Twin



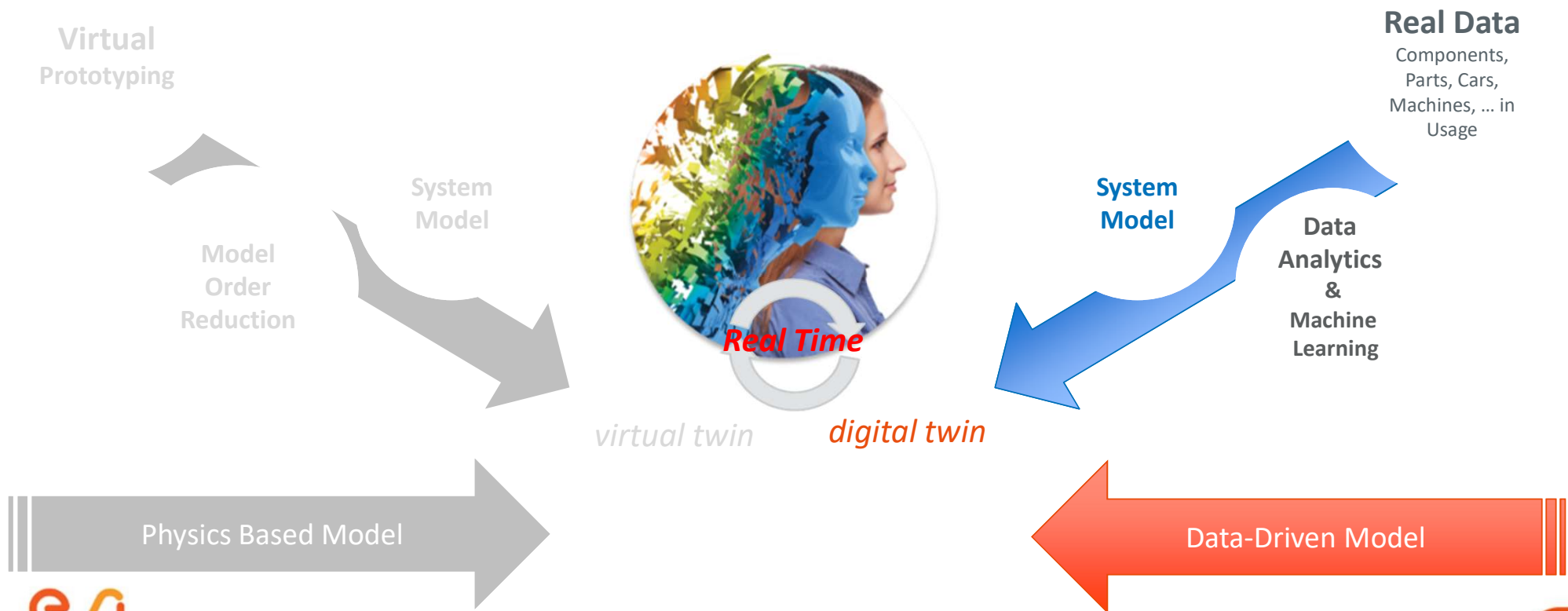
Hybrid Twin™ - Methodology

Digital Twin



Innovate UK

The Hybrid Twin™



Hybrid Twin™ - Methodology

Digital Twin



Innovate UK

- “DATA DRIVEN IN SERVICE” Operational Conditions = Digital Twin



SIMULATION X by esi

Data Analytics & Machine Learning

Hybrid Twin™ - Enabling a new Era of Performance

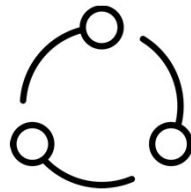
Cutting-edge simulation solutions to predict, in real-time, all products' behaviors



PHYSICS-BASED
VIRTUAL PROTOTYPE



DATA-BASED
DIGITAL TWIN



REAL-TIME
ALGORITHMS



Hybrid Twin™

GATHERING & HARNESSING THE POWER OF DATA AND PREDICTIVE SIMULATION
TO SHAPE THE FUTURE OF INDUSTRIES

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Facing the challenges of Industry 4.0 / Manufacturing 2025

Industrial processes disruption

TOWARDS RATIONAL AND PREDICTIVE INDUSTRIAL PILOTING,
SMART MANUFACTURING AND AUTONOMOUS SYSTEMS



ZERO REAL TESTS



END-TO-END
VIRTUAL
PROTOTYPING



ZERO REAL
PROTOTYPES



PRODUCT IN
SERVICE
HYBRID TWIN™



Closing Comments

- We are in a time of rapid, industrial transformation
 - Powered by the digital transformation
 - Reinforced by multiple national and international initiatives
- ESI has prepared for this transformation for the past 40 years, building a unique capability to build fully realistic virtual prototypes. The objectives:
 - Zero real tests - virtualizing physical testing of parts, subassemblies,
 - Zero real prototypes - pre-certification testing before any real product exists
 - Zero down time - anticipating the need for maintenance and support
- Delivering the “Outcome” expected for all Industries
 - Automotive and Ground Transportation
 - Aerospace
 - Power Generation





Thank you!

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